

THE PROOF IS IN THE PROCESS

QuickStart®

◦ Nick Kenny, PhD
INC Research QuickStart Specialist



The Trusted Process®

Meet Dr. Nick Kenny, a QuickStart® Specialist. As Executive Vice President of Oncology, he has a very visible role in helping our customers investigate anticancer drug therapies. His therapeutic foresight is particularly critical in the beginning of a study.

The initial steps of a study require an incredible amount of communication between INC Research's project team and the customer to develop and synchronize project expectations and ultimately, to execute the project plan. Traditionally, this is handled through a series of disparate emails and conference calls, with the potential for mixed expectations across the team. It is easy to understand how a clinical program has the potential to get off track right from the start.

QuickStart is our unique process for speeding study start up and ensuring a sound foundation for project implementation. The facilitated kick-off meeting and weeklong QuickStart camp reconciles expectations and builds study ownership by the entire project team right up front.

QuickStart camp often turns into a working session to finalize details of the study. Dr. Kenny was part of an unplanned brainstorming session with a customer who needed to validate their data assumptions for a series of four related studies. Together, the team was able to build a much more efficient case book. In fact the customer was so happy with the team performance that they awarded INC Research a fifth study.

QuickStart is the second phase of our Trusted Process®. The time and focus spent here ensures your project gets off to a solid start. Everyone is on the same page from day one. It pays off as your project moves efficiently through all subsequent study phases.

At INC Research®, it's all about the process...our Trusted Process...our proven, metrics-driven methodology that delivers predictably dependable outcomes – created and perfected by us. By consistently delivering actionable results, we are able to support your critical drug development programs, on time and on budget.

To learn about how our Trusted Process can help complete your Phase I-IV trials, please contact Trisha Vonder Reith at tvonder@incresearch.com.

inc
Research®

Therapeutic Foresight. Trusted Results.™